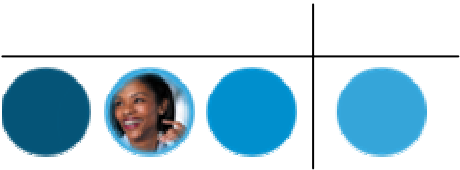


# *Everything DiSC<sup>®</sup> Facilitation System*



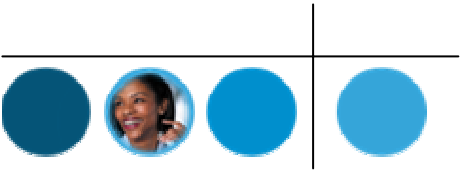
# Everything DiSC<sup>®</sup> Facilitation System



- **It's a "SYSTEM"**

- It can be used by **anyone** who trains or consults with DiSC
- It **saves time** and helps you be more creative
- It helps you discover new ways to use a broad range of DiSC tools in an **unlimited variety of applications**

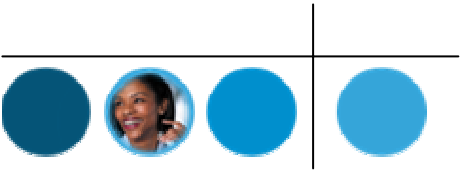
# Everything DiSC<sup>®</sup> Facilitation System



- **It helps BEGINNERS:**

- Prepare for your first DiSC seminar.
- Get everything laid out and spelled out as customize solutions
- Model the facilitation process by providing questions that lead to discovery
- Model the process for “revealing” DiSC reports for maximum impact over the course of a program

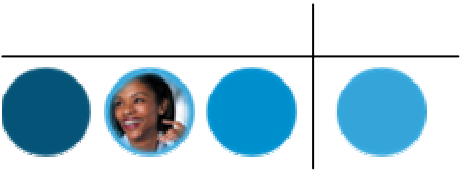
# Everything DiSC<sup>®</sup> Facilitation System



- **It helps EXPERIENCED DiSC TRAINERS:**

- Save time generating your own programs with a powerful DVD, PowerPoint's and a framework for you to be creative. Use as is or Customize as you need.
- Discover new ways to use DiSC tools you already use
- See how other DiSC tools can be used
- Extend your DiSC applications uses by offering answers to the question “what do we do next?”

# Everything DiSC<sup>®</sup> Facilitation System



## ▪ **Helps Internal & External Consultants:**

- Save time and increase creativity
- Customize solutions with your own activities and case studies
- Establish a platform for ongoing DiSC programs that lead to next steps and next tools
- Establish Train-The-Trainer programs
- Get up-to-speed faster

# Built in Six Sections

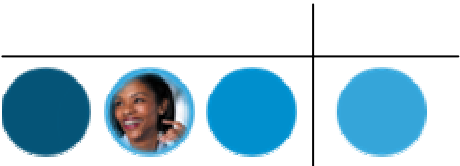
Introduction  
DiSC Theory  
Resources

Course Outlines  
Insight Modules  
Alternative Activities



# Everything DiSC<sup>®</sup> Facilitation System

Everything you need to succeed with DiSC

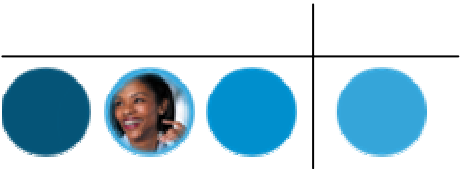


## ■ Introduction

- Introduces you to the format, layout, and icons that make it easy to work with *Everything DiSC*.
- Provides profile administration information including a sample email for online participants.
- Includes a detailed seminar planning checklist to assure a professional training experience.

# Everything DiSC<sup>®</sup> Facilitation System

Everything you need to succeed with DiSC

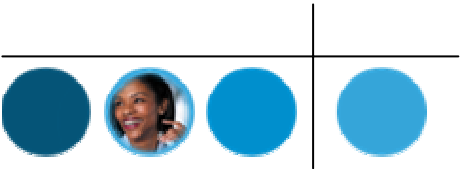


## ▪ **DiSC Theory:**

- Gives you information on the most current research and practices
- New Research from 2004 and 2005.
- Provides an historical perspective.

# Everything DiSC<sup>®</sup> Facilitation System

Everything you need to succeed with DiSC

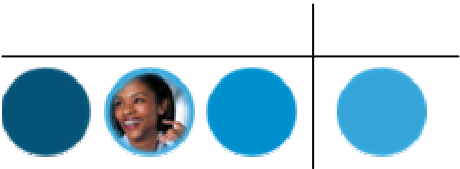


## ▪ Resources

- Find out at-a-glance what is in 16 major DiSC products and get ideas for when to use them.
- Find a detailed page-by-page interpretation of every report and tool.
- Includes, full scripts for each course Outline and module

# Everything DiSC<sup>®</sup> Facilitation System

Everything you need to succeed with DiSC

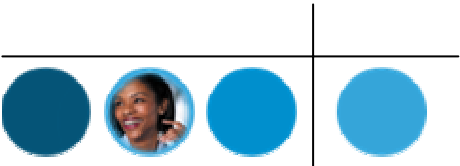


## ▪ **Course Outlines**

- Provide ready-to-use programs for five of the most common applications of DiSC – with flexibility to customize to your organization
- Support and accelerated customized solutions for advanced users is included.
- Helps you quickly adapt programs to time constraints.

# Everything DiSC<sup>®</sup> Facilitation System

Everything you need to succeed with DiSC

- 
- **Course Outlines – Full day, ½ day, 2-3 hr sessions**  
These outlines are fully scripted and ready to use.  
**Customizable – Integrate fully with new DVD**

## **Team Course Outlines:**

- Improving Team Effectiveness
- Improving Team Motivation
- Team Effectiveness Series

## **Interpersonal Course Outlines:**

- Using Your Strengths to Your Advantage
- Building Greater Self-Awareness

## **Conflict Course Outlines:**

- Managing Conflict & Resistance
- Reducing Conflict

## **Communication Course Outlines:**

- Improving Communication
- Adapting to Different Styles
- Communication Effectiveness Series

## **Management Course Outlines:**

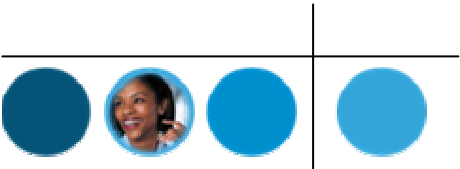
- Maximizing Your Strengths as a Manager
- Recognizing & Removing Barriers of Performance
- Getting the Most From Your Key Contributors

## **Sales Course Outlines:**

- Building a Sales Relationship
- Being Responsive to Customer Differences

# Everything DiSC<sup>®</sup> Facilitation System

Everything you need to succeed with DiSC



## ▪ **Insight Modules**

- Designed to create a particular insight or outcome to address a specific organizational need.
- Help you effectively open and close your seminar and administer the paper profile, when online profiles are not possible.
- Keep participants engaged by blending DiSC reports, DVD, and other DiSC tools.
- Designed for ease of use.
- Facilitate all major DiSC EPIC online reports.

# Everything DiSC<sup>®</sup> Facilitation System

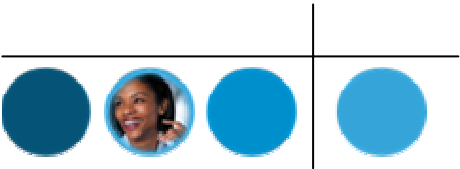
Everything you need to succeed with DiSC

- 
- **Insight Modules—Fully scripted, Ready to use**  
**Flexible, customizable, Integrate with new DVD**  
**New Research design for EPIC DISC Online Profiles**

- Set up and alternatives
- Closers recommended and alternatives
- Administration of DISC Classic Paper version if EPIC DISC online is not possible
- Discover Four Styles of Behavior and Explore General Preferences for your style
- Learn About Your Strengths and What Happens if they Are Overused
- Learn About Your Behavior When You Are in Conflict with Others
- Learn How to Recognize the Styles of Other People
- Understand How Others Interpret Your Behavior
- Learn How to Adapt Your Communication to Different Styles
- Understand What Motivates You At Work
- Learn How to Address Goals & Fears to Gain Commitment
- Management & Adapt Your Management Approach Based on Willingness and Ability
- Sales & Learn to Read and Respond to your Customer's Style
- Management & Sales Modules have application specific Set Up Steps
- PLUS Over 20 optional alternative activities, scripted, to vary and replace content.

# Everything DiSC<sup>®</sup> Facilitation System

The most powerful DiSC facilitator tool ever built



## ▪ **Alternative Activities**

- Help you add variety and tailor your program.
- Customize programs by providing their own alternative activities.
- Includes QuikDisc cards for open, close, or alternative use in course modules.

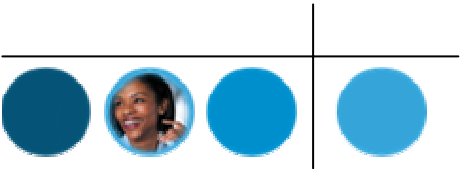
# Integrated Support Features for the *Everything DiSC® Facilitation System*

- CD with hundreds of PowerPoint Presentations
- CD has Tutorials, Sample Reports, Research Reports
- Everything DISC DVD
- QuikDISC card game
- Sample Profiles
- Professional Packaging, convenient outline assembly
- Professionally curriculum designed
- Everything DISC People Reading Guide



# Everything DiSC<sup>®</sup> Facilitation System

Integrated support features for *Everything DiSC*

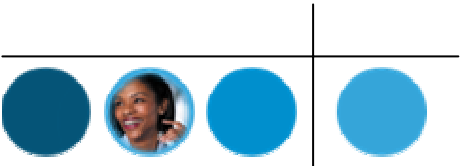


- **PowerPoints**

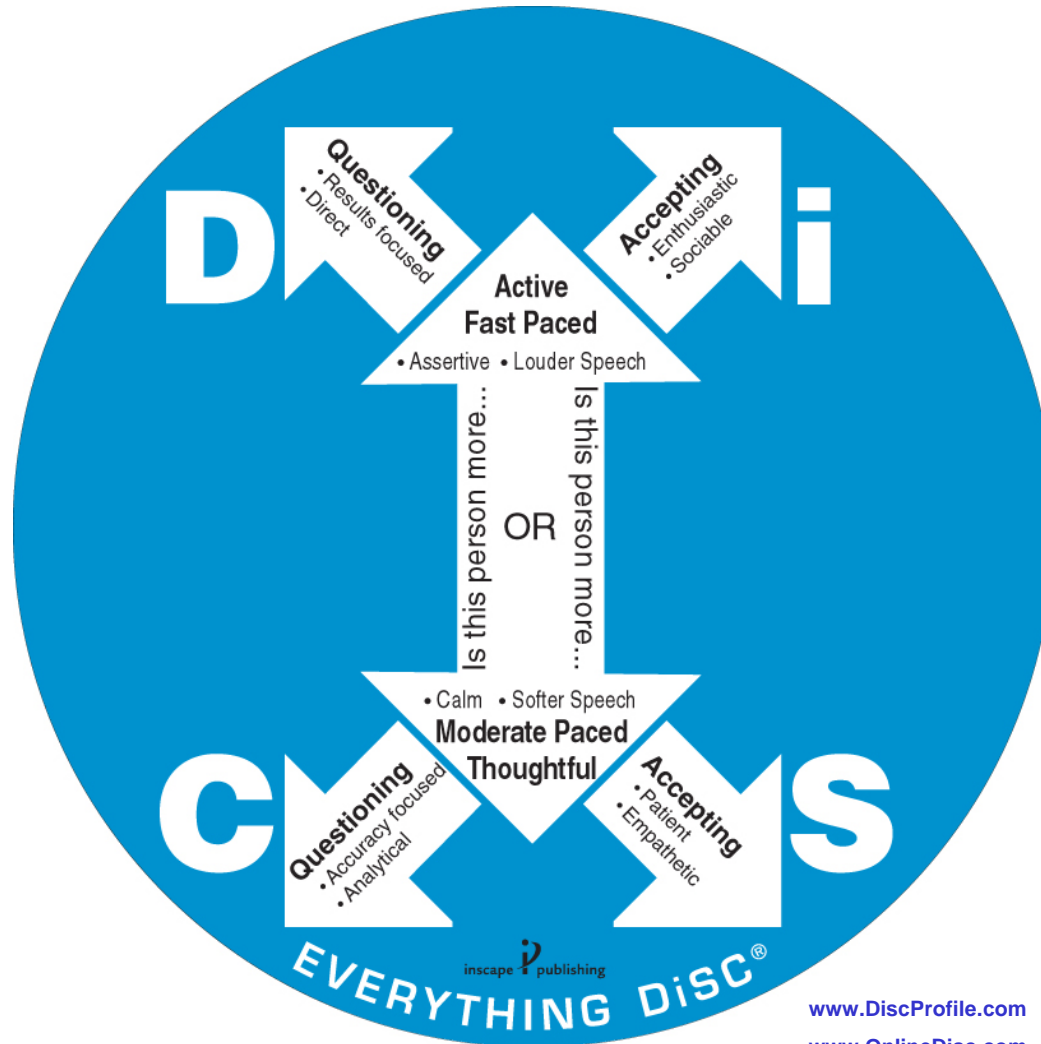
- Professionally designed to support your training
- Assembled for each program and each module

# Everything DiSC<sup>®</sup> Facilitation System

Integrated support features for *Everything DiSC*



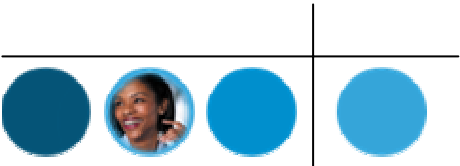
- **New People-Reading Guide**



[www.DiscProfile.com](http://www.DiscProfile.com)  
[www.OnlineDisc.com](http://www.OnlineDisc.com)  
[www.EpicDiSC.com](http://www.EpicDiSC.com)

# Everything DiSC<sup>®</sup> Facilitation System

Integrated support features for *Everything DiSC*



## ▪ **Everything DiSC DVD**

- Sixty-eight minutes all-new, 2005, high-quality DVD
- Fully facilitated to deliver the desired learning outcome
- Menu-based DVD in four sections
  - Pure Styles
  - The Meeting
  - Effective Communication
  - Natural Styles

# *Everything DiSC<sup>®</sup> Facilitation System*

[www.OnlineDisc.com](http://www.OnlineDisc.com) [www.EpicDISC.com](http://www.EpicDISC.com) [www.DiscProfile.com](http://www.DiscProfile.com)

